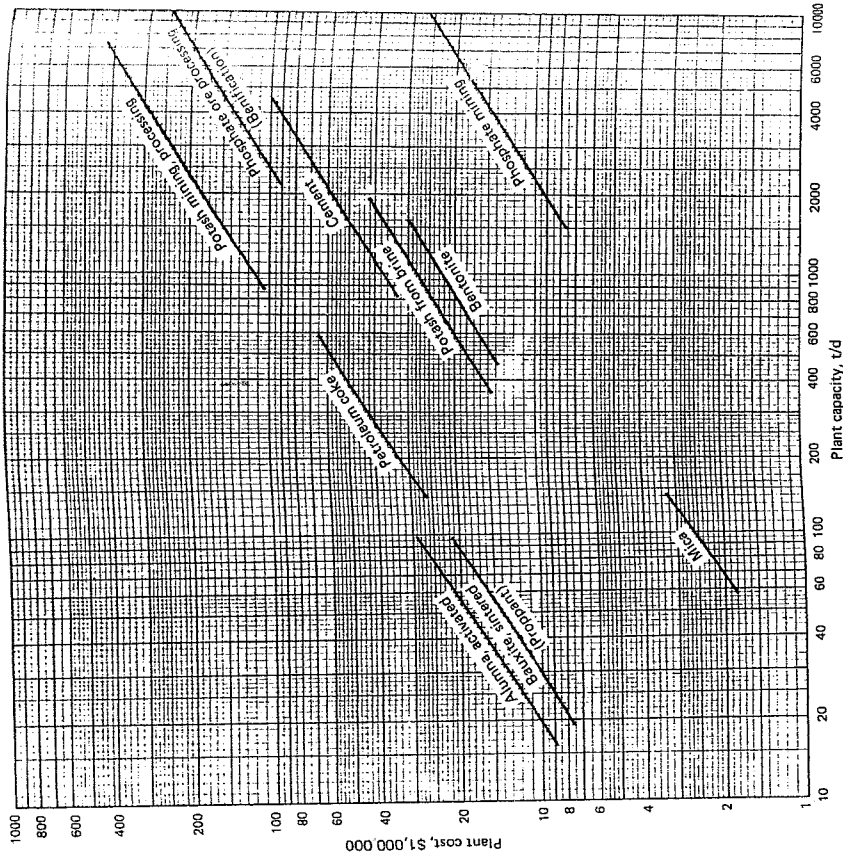
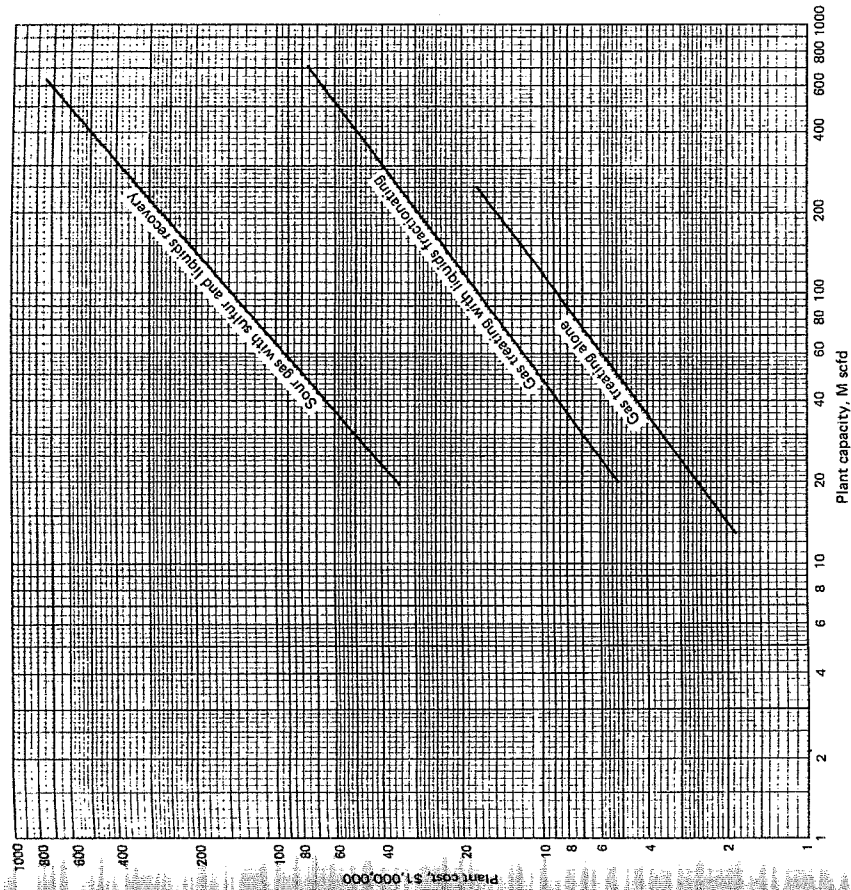


Plant Costs, Minerals



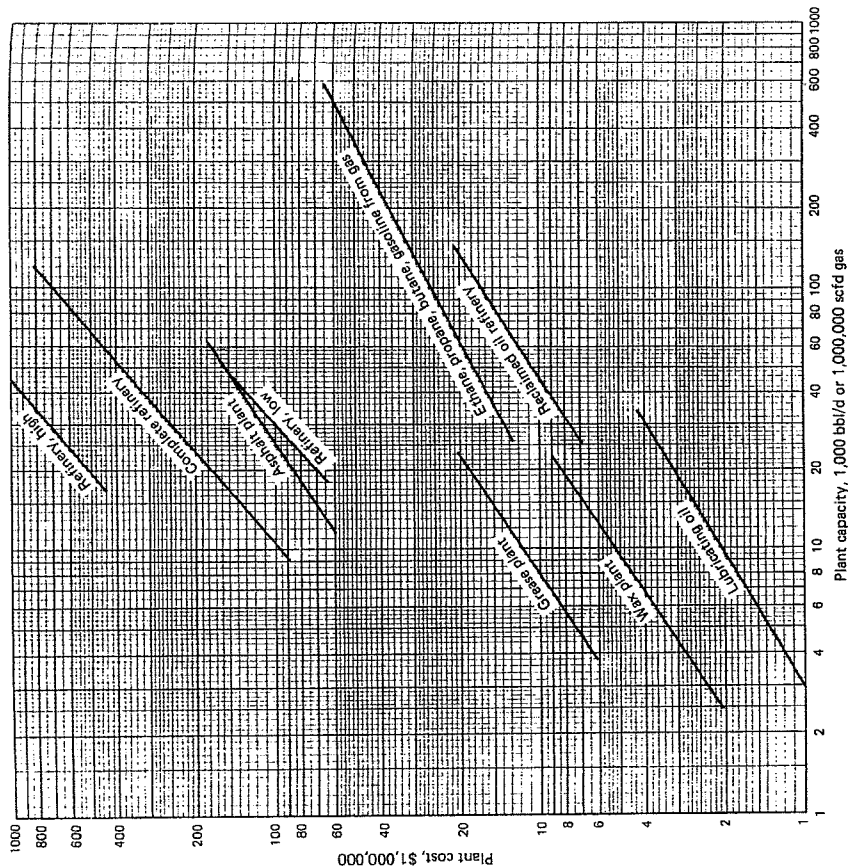
Size exponents:
Assumed to be 0.64

Plant Costs, Natural Gas Purification



Size exponents
Gas treating alone 0.75
Gas treating with liquids fractionation 0.75
Sour gas treating with sulfur recovery and liquids fractionation 0.84

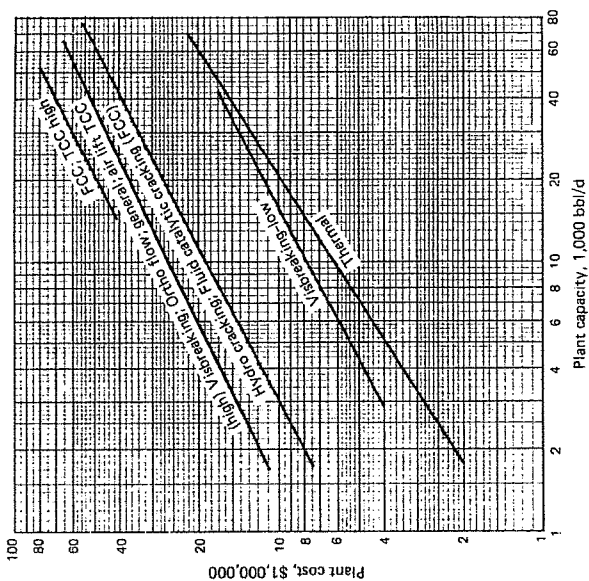
Petroleum Plant Costs, Complete Plants



Size exponent	Raw materials	
	Complete refinery	Recovery of "light ends"
Complete refinery	0.86	
Gas processing	0.52	
Wax plant	0.64*	
Lube plant	0.59	
Grease plant	0.64*	
Re-refined oil	0.64*	
		Reclaimed motor oil

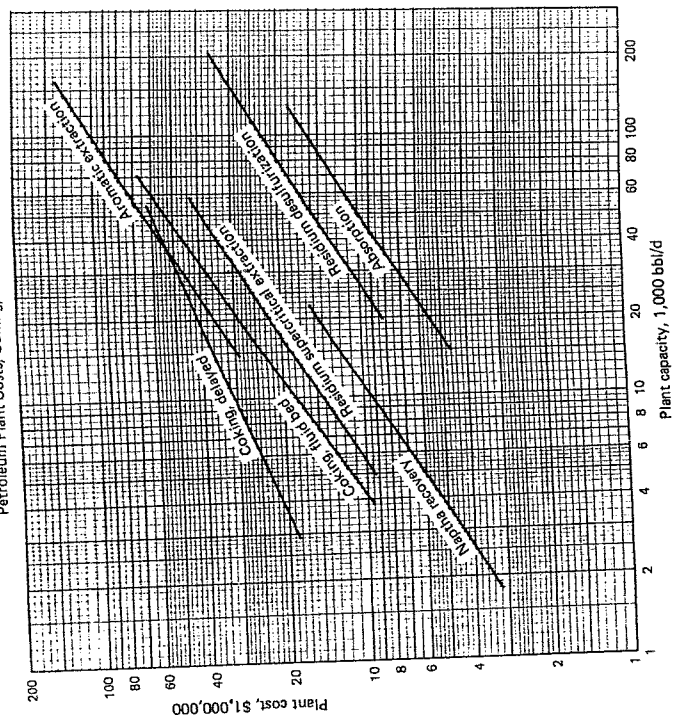
* Assumed

Petroleum Plant Costs, Cracking



Size exponent	Ortho flow; general; air lift TCC	Hydro cracking; fluid catalytic cracking (FCC)	Hydro cracking, low	Thermal
Ortho flow; general; air lift TCC	0.49	0.53	0.54	0.65
Hydro cracking; fluid catalytic cracking (FCC)		0.53	0.54	0.65
Hydro cracking, low			0.54	0.65
Thermal				0.65

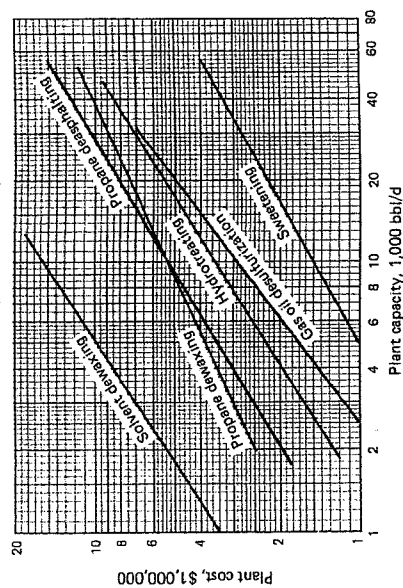
Petroleum Plant Costs, Coking, Extraction, Etc.,



Operation	Size exponent
Thermal cracking; coke production	0.42
Thermal cracking; coke production	0.64
Liquid extraction of aromatics	0.64*
High pressure, temperature extraction	0.64*
Distillation, desulfurization, etc.	0.64*
Hydrogenation	0.64*
Residium desulfurization	0.64*
Absorption	0.64*

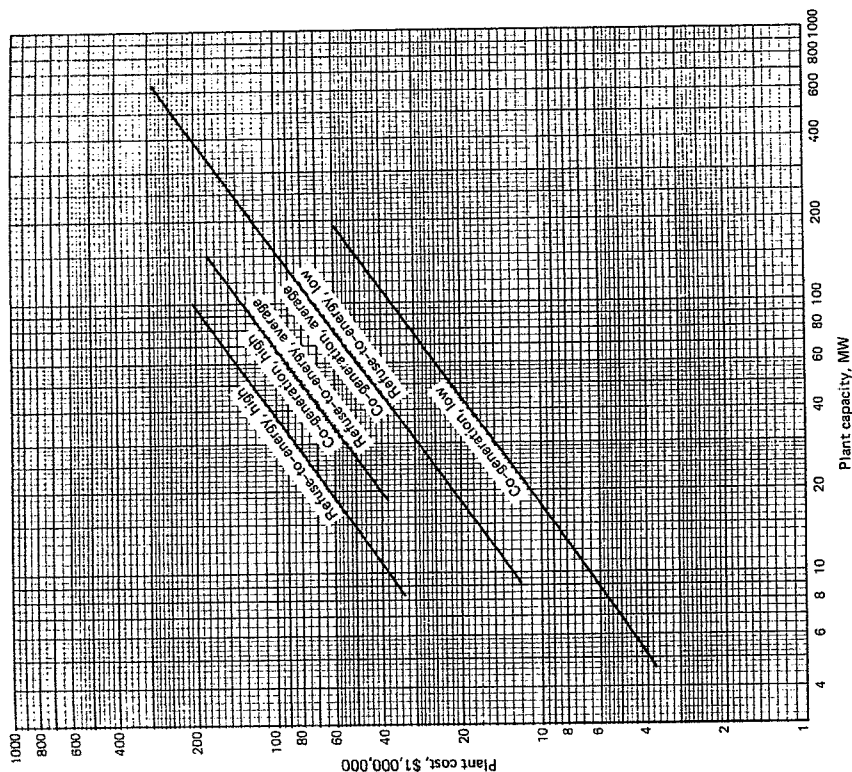
* Assumed

Petroleum Plant Costs, Sulfur Removal; Extraction



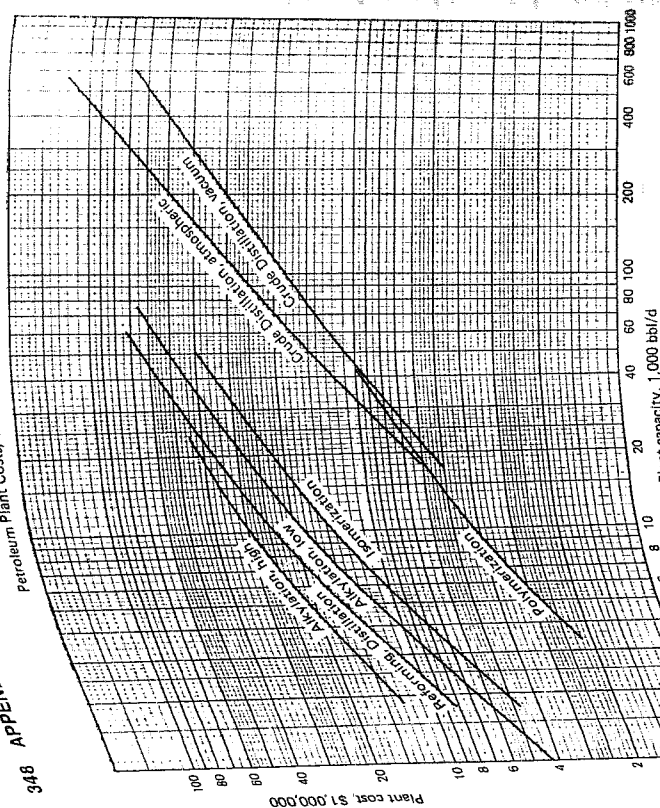
Size exponent	Operation
Desulfurizing	
Hydrotreating	Hydrogen treating of lube oils, naphtha
Sweetening	Treatment of gasoline to remove mercaptans, sulfides
Gas oil desulfurization	Hydrogen treatment of gas oils
Extraction	
Propane deasphalting	Propane liquid extraction of vacuum distilled crudes
Propane dewaxing	Propane addition, filtration, stripping of diesel, etc. oils
Solvent dewaxing	Solvent extraction of lube oils

Plant Costs, Power from Refuse, Co-generation



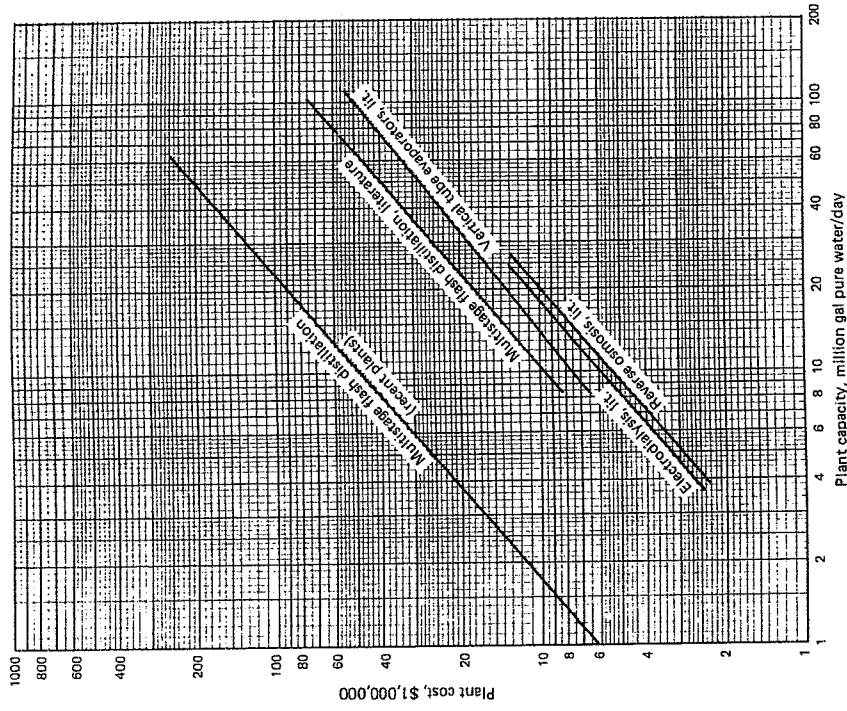
Size exponent 0.75

Costs Gasoline Production, Distillation



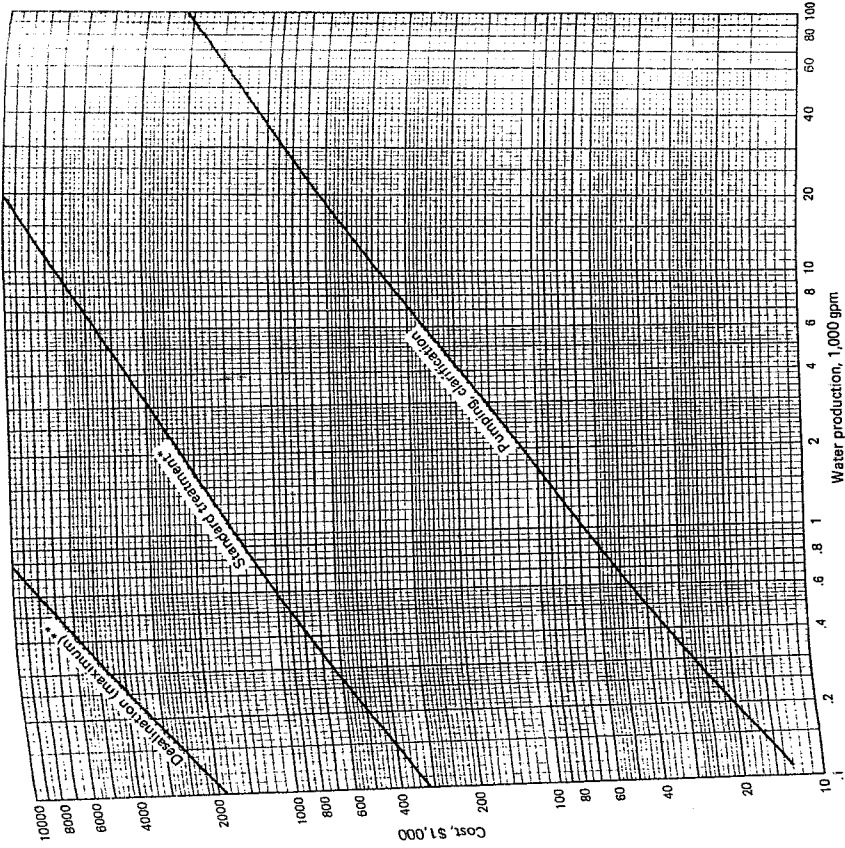
Operation	Medium weight unsat. hydrocarbons to gasoline	0.63
	Crude oil fractionation	0.49
	Hydrogenation to upgrade pentane, hexane, etc.	0.73
	Conversion of olefinic streams into higher octane	0.87
	Dehydrogenation of paraffins, etc. into cycle compounds	0.64
	General distillation	0.61
	Isomerization	0.63
	Polymers, Distillation	
	Reforming	

Plant Costs, Desalination



Size exponent
Multistage flash distillation, 0.89
electrodialysis, reverse osmosis 0.82
Vertical tube evaporators

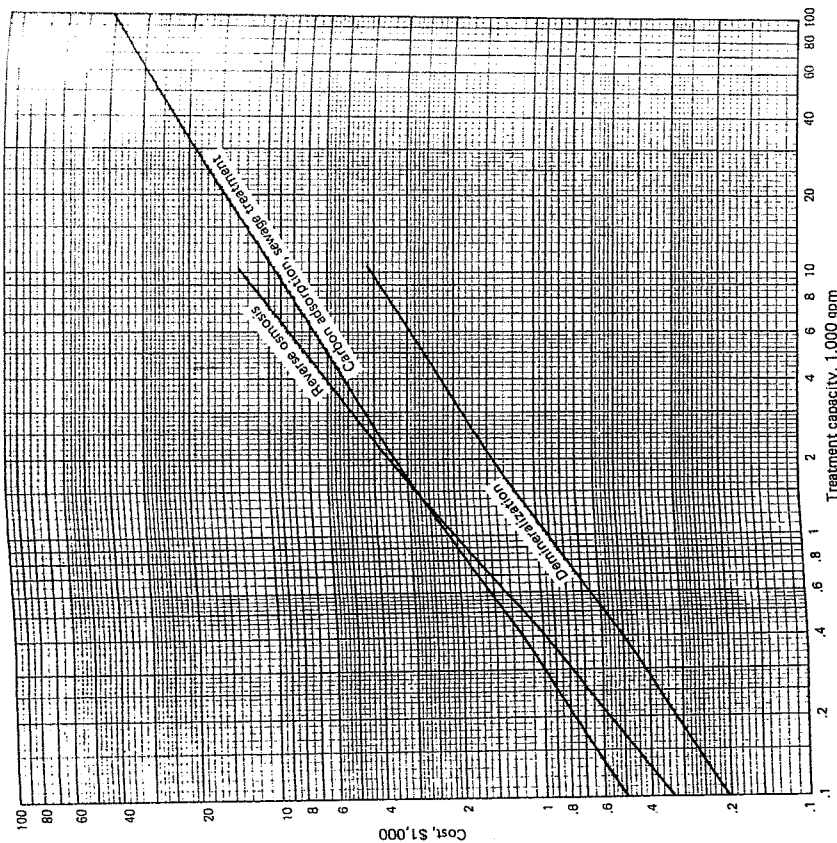
Water (Drinking) Preparation Plants



Size exponents
Desalination 0.89
Standard treatment 0.65
Pumping, clarification 0.74

*Standard treatment: flocculation, clarification, filtration, chlorination.
**See Desalination graph

Wastewater or Sewage Treatment
Secondary sewage processing: filtration, activated sludge



Size exponent	Factors for sewage treatment
Carbon adsorption, sewage treatment	Primary: 0.33 (filtration alone)
Reverse osmosis	Tertiary: 2.0 (secondary plus chemical treatment of filtrate)
Demineralization	

REFERENCES

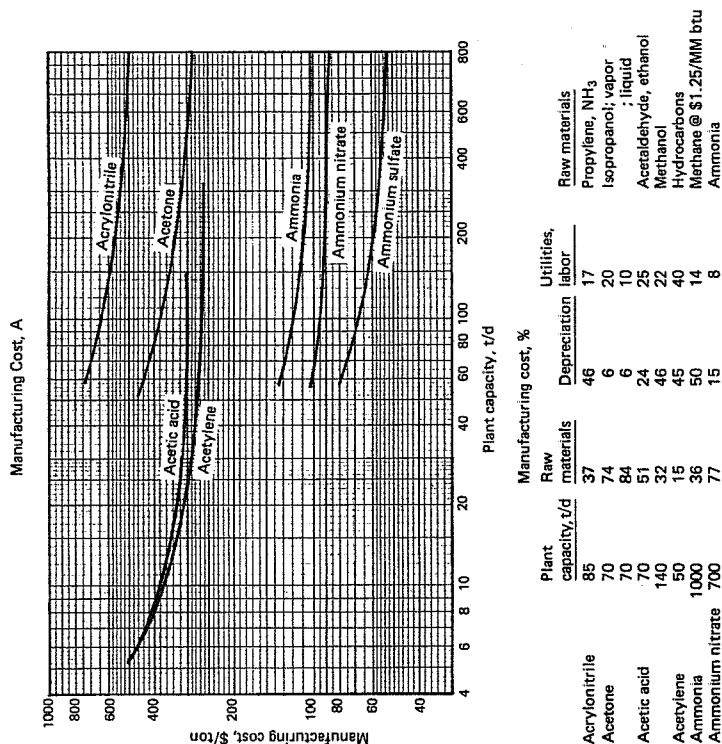
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- Chemical Engineering, ed. and comp. 1980-1988. *Construction Alert*. McGraw-Hill, New York.

- Guthrie, Kenneth M. 1974. *Process Plant Estimating, Evaluation, and Control*. Craftsman Book Co., Solana Beach, CA: 125-180, 334-353, 369-371.
- Guthrie, Kenneth M. 1970. Capital and operating costs for 54 chemical processes. *Chemical Engineering* (June 15):140-156.
- Kharbanda, O. P. 1979. *Process Plant and Equipment Cost Estimation*. Craftsman Book Co., Solana Beach, CA.
- Process Economics International*. 1979-1980. Vol. 1 (2).

newest plants consume less than 25 million. This can allow you to somewhat adjust and evaluate the data from the three sections.

In other cases, merely knowing the current competitive selling price can allow you to adjust this data somewhat, assuming that the present manufacturers must make at least some profit on the product. This concept can lead you to further examine various alternative raw materials, processes, and producers, to see where the competitive advantages exist, which may influence and assist in your cost estimates and recommendations.

SECTION 1. MANUFACTURING COST VS. PLANT CAPACITY (1); PERCENT COST BREAKDOWN (3)



APPENDIX 3

MANUFACTURING COST

DATA PRESENTED

There are far less data in the literature on manufacturing cost than on the other components of cost estimating, primarily because it is a more complex and site, process, or company-specific cost. Some data do exist, however, and they are presented in the following pages. Most of the data are quite old, and difficult to easily update, although an attempt has been made to convert data to early 1987, or CE Index 320 values.

Section 1 presents manufacturing cost versus plant capacity curves of Guthrie (1974), with the percent breakdown into major cost components when available by Kharbanda (1979). The original Guthrie data were probably quite accurate as a first, general approximation, but they are old, and may have suffered badly by attempts to extrapolate them to the present time. The percent breakdown tables were undoubtedly based upon one single plant or process and location, and may be far from typical. Both sets of data at best should only be used for order-of-magnitude or "ballpark" estimates.

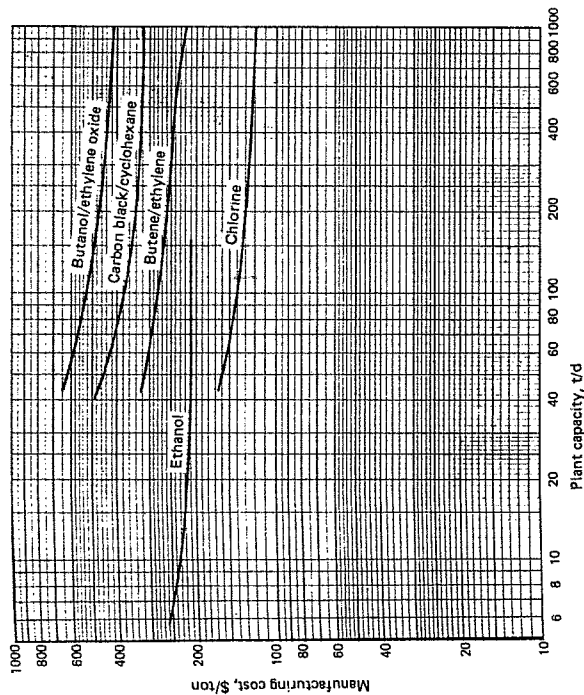
Section 2 gives some detailed manufacturing raw material and utility estimates from *Chemical Engineering* (1973/1974), which also probably were quite accurate when published. The processes may have changed considerably since that time, but at least these values should still be useful for conservative first approximations.

Section 3 provides more of the percent breakdowns of Kharbanda (1979), but now with the single plant size operating cost also estimated. In Section 4 Kharbanda has tabulated (or calculated) the raw materials and utilities required for many processes. As noted previously, the accuracy is probably very poor, but in many cases provides initial rough estimates that are better than nothing, and in other cases it is useful to doublecheck the figures quoted by vendors or others.

METHODS OF USE

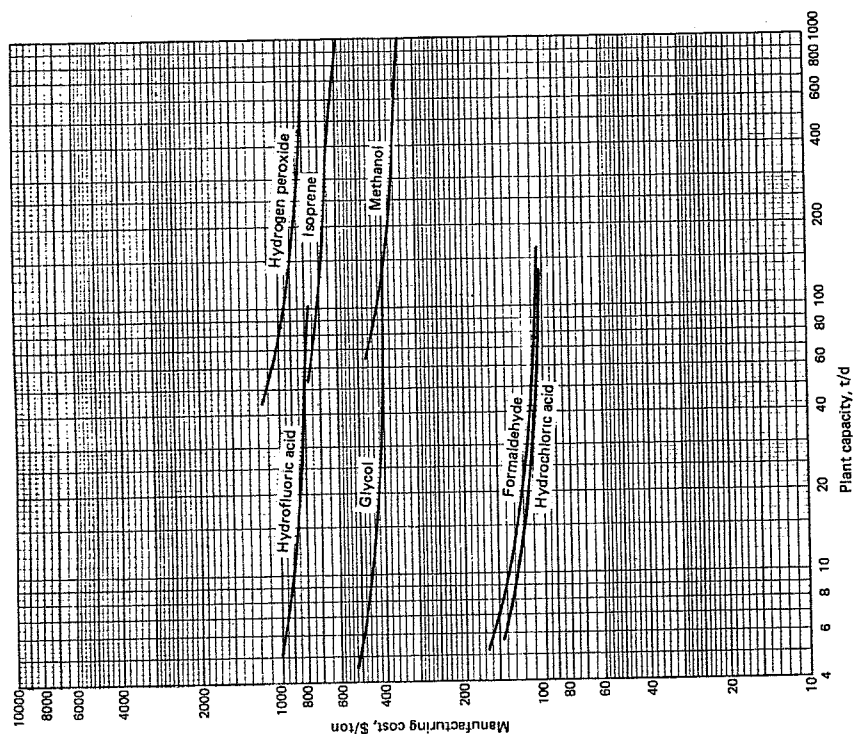
Since each of the four sections of data overlap each other, are from different authors, and present limited lists of chemicals, each must be separately examined to make a manufacturing cost estimate. For example, ammonia is found in three of the four section's figures and tables. In cases such as this the data may not be consistent and you will have to make your best guess as to which to use and not use. This will complicate your study, but often there is some component of the information you know or feel more confident of, and this will aid in your selection. For instance, you may have heard that the average U.S. ammonia plant now uses 32 million Btu of fuel per ton of ammonia, and that the

Manufacturing Cost, B, C, E



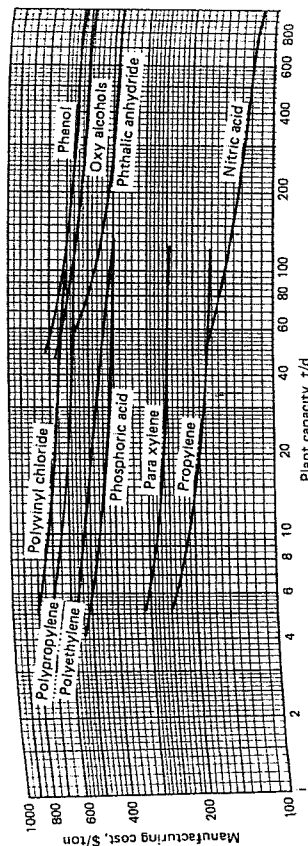
Manufacturing cost, %				Raw materials (process)			
Plant capacity, t/d	Raw materials	Depreciation	Utilities, labor	Plant capacity, t/d	Raw materials	Depreciation	Utilities, labor
70	68	9	23	70	68	9	23
85	48	33	19	85	48	33	19
85	68	18	20	85	68	18	20
110	27	50	23	110	27	50	23
140	32	5	3	140	32	5	3
140	32	54	14	140	32	54	14
280	25	45	30	280	25	45	30
825	13	44	43	825	13	44	43
280	57	24	19	280	57	24	19

Manufacturing Cost, F, G, H, I, M



Manufacturing cost, %				Raw materials			
Plant capacity, t/d	Raw materials	Depreciation	Utilities, labor	Plant capacity, t/d	Raw materials	Depreciation	Utilities, labor
140	42	44	14	140	42	44	14
140	50	25	25	140	50	25	25
200	22	44	34	200	22	44	34
110	90	4	6	110	90	4	6
140	59	23	18	140	59	23	18

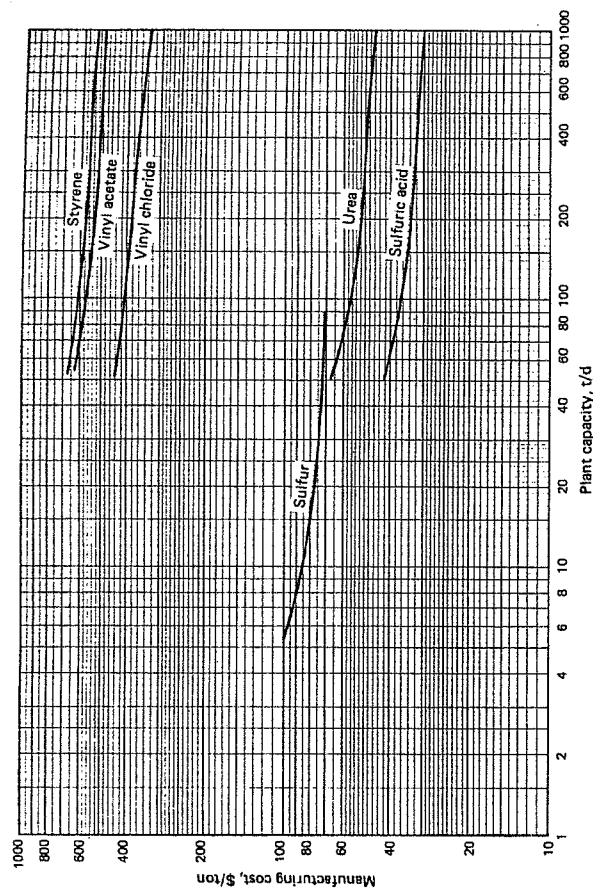
Manufacturing Costs, N, O, P



	Plant capacity, t/d	Manufacturing cost, %		Utilities, labor
		Raw materials	Depreciation	
Polyvinyl chloride	70	59	24	17
Phenol	140	43	35	22
Phthalic anhydride	140	33	35	32
p-xylene	40	28	50	12
Propylene	40	53	41	6
Nitric acid	70	34	50	16
	70	77	13	10
	300	53	36	11

Raw materials (process)
 Vinylchloride; (suspension; emulsion)
 (Modified Raschig)
 Cumene
 o-xylene
 Fluid bed; naphthalene
 (Fractionation)
 Propane
 Ammonia

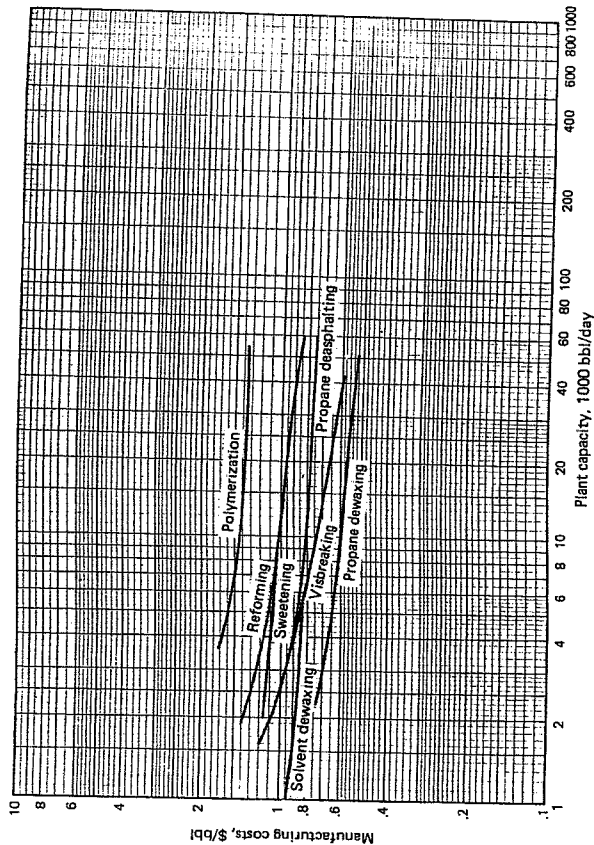
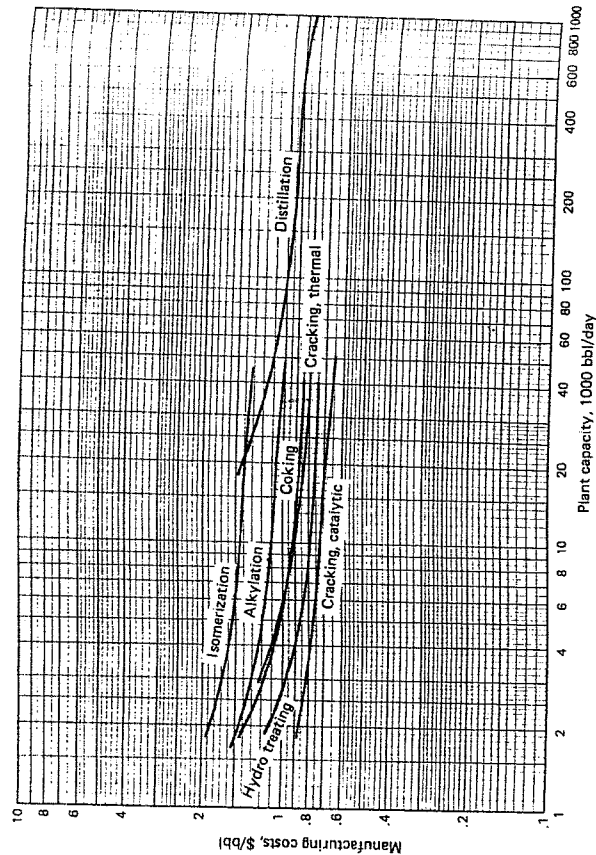
Manufacturing Costs, S, U, V



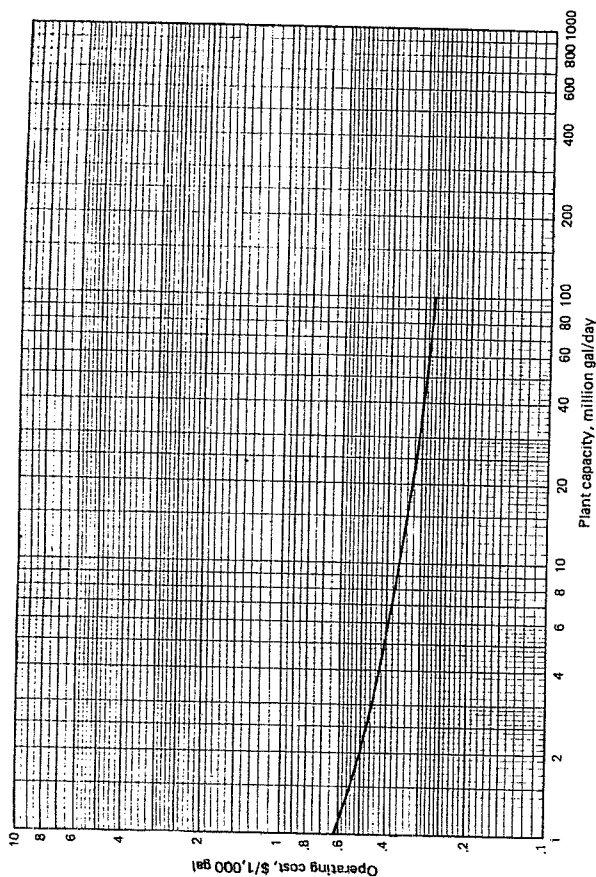
Manufacturing cost, %

	Plant capacity, t/d	Manufacturing cost, %		Utilities, labor
		Raw materials	Depreciation	
Styrene	140	68	14	18
Sulfur	150	0	59	41
Urea	300	66	19	15
Vinyl acetate	70	70	21	9
Vinyl acetate	70	49	42	9
Vinyl chloride	140	80	10	10
Vinyl chloride	140	71	15	14

Raw materials
 Ethyl benzene
 H₂S - rich gas
 Ammonia, CO₂
 Acetic acid, acetylene
 Ethylene
 Acetylene, HCl
 Ethylene, Cl₂



Operating Cost, Wastewater Treatment



Curve: Primary, secondary treatment, sludge handling, chlorination

Factors

Sand filtration 0.27
Activated carbon 0.62
Electrodialysis 1.08

Manufacturing Costs

SECTION 2. DETAILED REQUIREMENTS PER TON OF PRODUCT

1. Acetaldehyde 225 t/d (75,000 t/yr) (Hydrocarbon Process 1967)

One Stage (Oxygen)

Two Stages (Air)

Raw materials:
Ethylene 1,340 lb
Oxygen (99.5%), scf 9,460
Air, scf 54,000
HCl (as 20° Be acid), lb 30
Catalyst, \$ 2.75
Utilities:
Electricity, KW hr 45
Steam (150 psig), M lb 2.4

1,340 lb
—
54,000
80
2.75
270
2.4