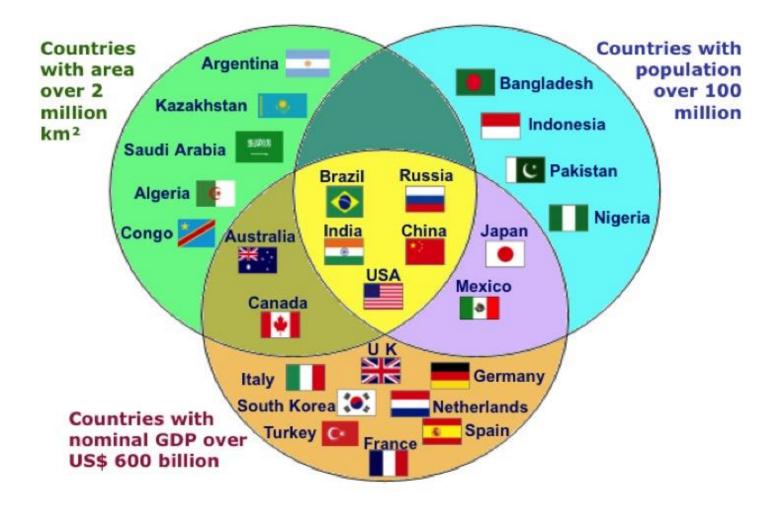


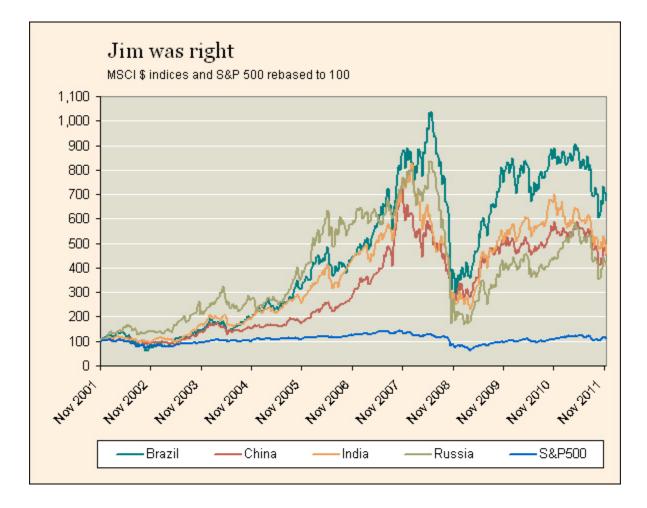


Tête à tête for five

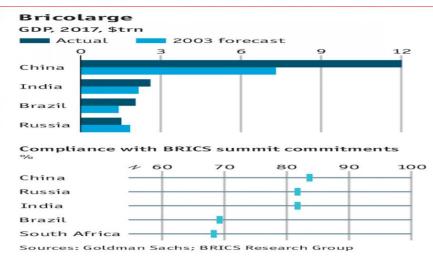




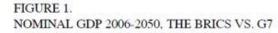
Was he really?

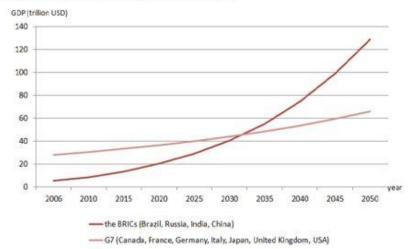


Old forecasts and the reality...



The Economist

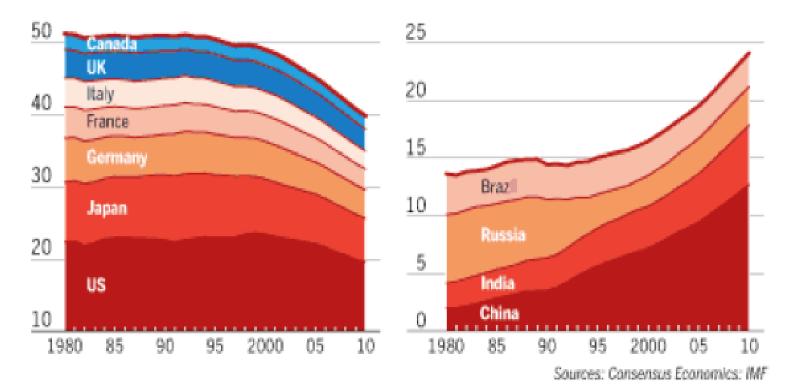




GDP shares of the G7 . . .

. . . and the Brics

% of world total, at purchasing power parity



SOUTH AMERICA

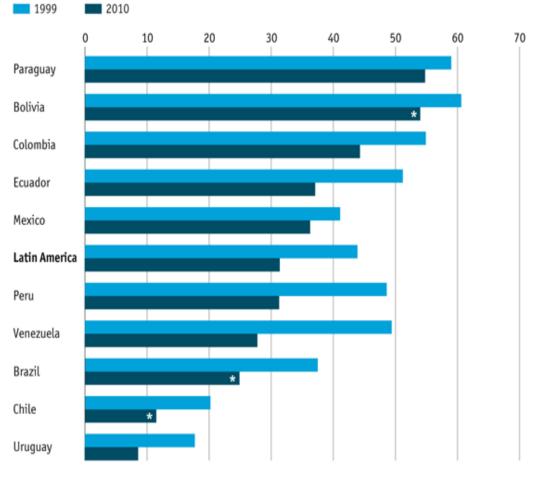
- Between Dreams, Social Dramas, Paradoxes, State intervention, Populisms, Hyper Inflation, Juntas, Chicago Boys, Washington Consensus,
- new economic giants,
- and no-global heroes





Latin America

% of total population living in poverty

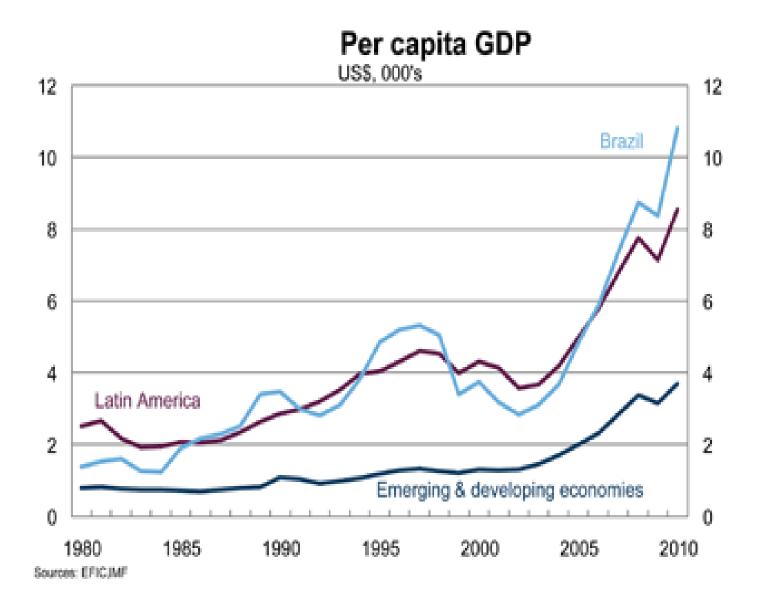


Source: ECLAC

*2009

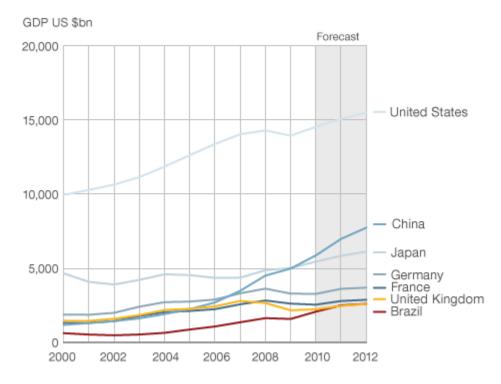


Is there a new giant in South America ?



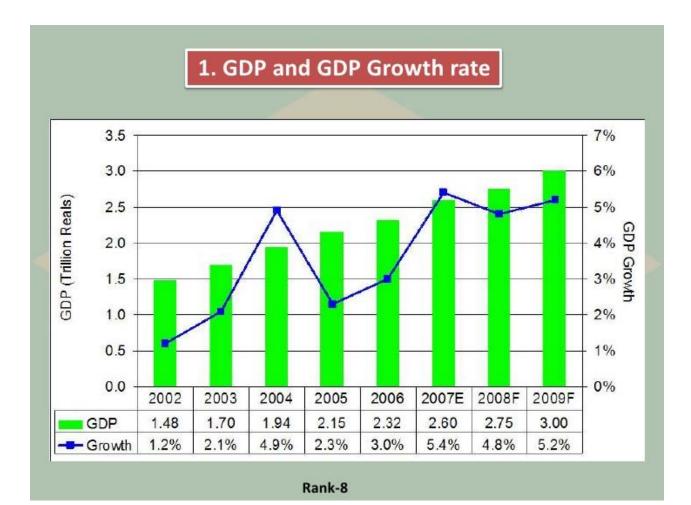
Beating the teachers... and not only in football

Brazil about to overtake UK as world's sixth biggest economy

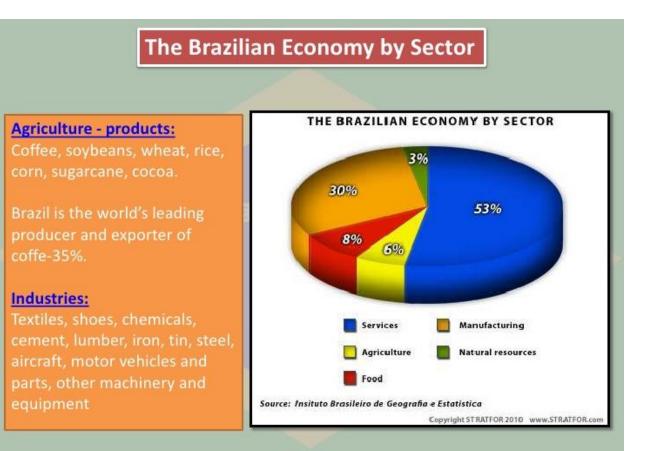


Source: IMF

The «happy years»



A mature economy ?



4. Export-Import

Exports: Rank-23 \$158.9 billion (2009 est.) \$197.9 billion (2008 est.)

Exports - commodities:

transport equipment, iron ore, soybeans,footwear, coffee, autos.

Imports: Rank-25

\$136 billion (2009 est.) \$173.1 billion (2008 est.)

Imports - commodities:

machinery, electrical and transport equipment, chemical products, oil, automotive parts, electronic

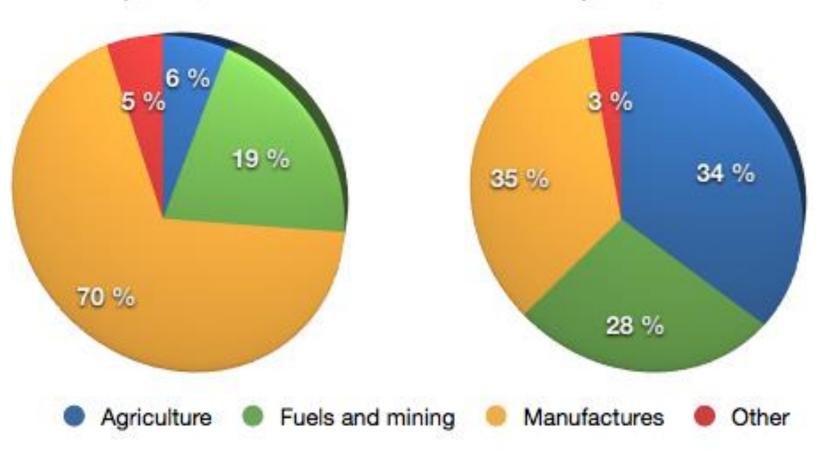
	04-08	2009	2010	2011
Exports (% growth)	22.1	-22.7	13.0	18.0
mports (% growth)	29.1	-26.3	44.0	8.0



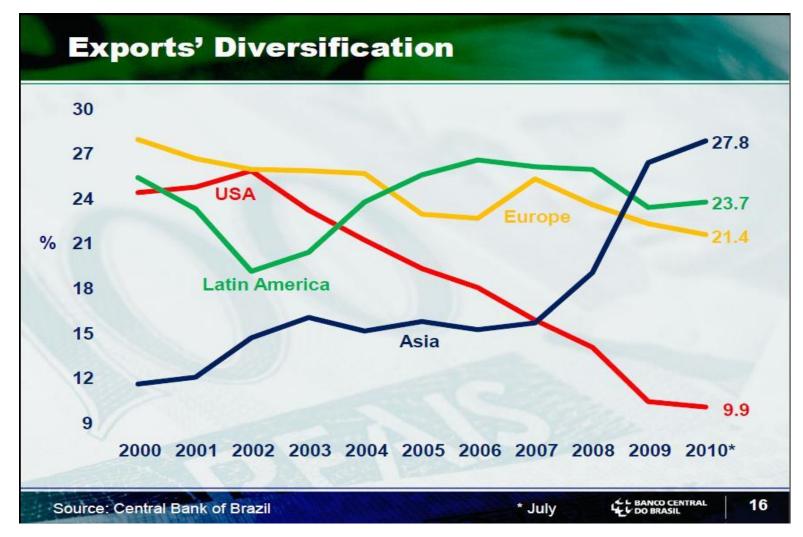
Import-export structure (2012)

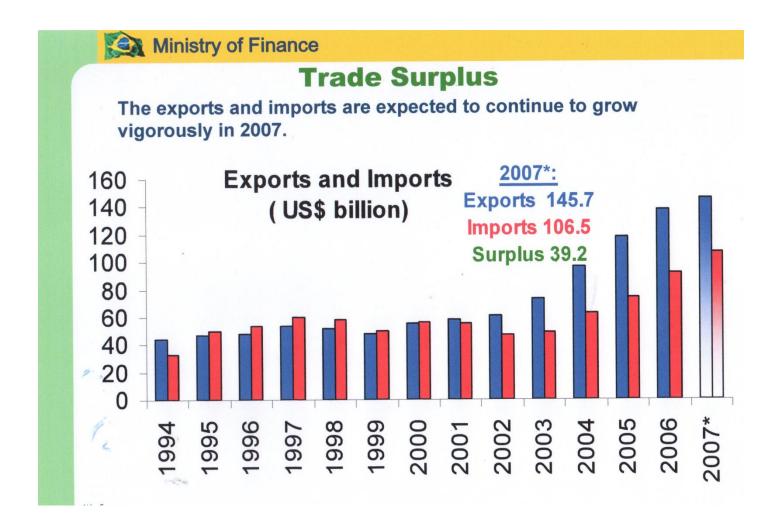
Import Brazil

Export Brazil



A new international trade geography





Ministry of Finance

1 .

Growth-Accelerating Program: 2007-2010 (*Programa de Aceleração do Crescimento – PAC*)

The PAC is a set of government actions to:

- Stimulate private investment;
- Increase government investment in infra-structure; and
- Remove the main obstacles to economic growth (bureaucracy, inadequate norms and regulation)

The PAC depends on the collaboration between the Executive and Legislative branches of the Government, as well as on the participation of workers' and business' leaders.



Investment in Infra-Structure

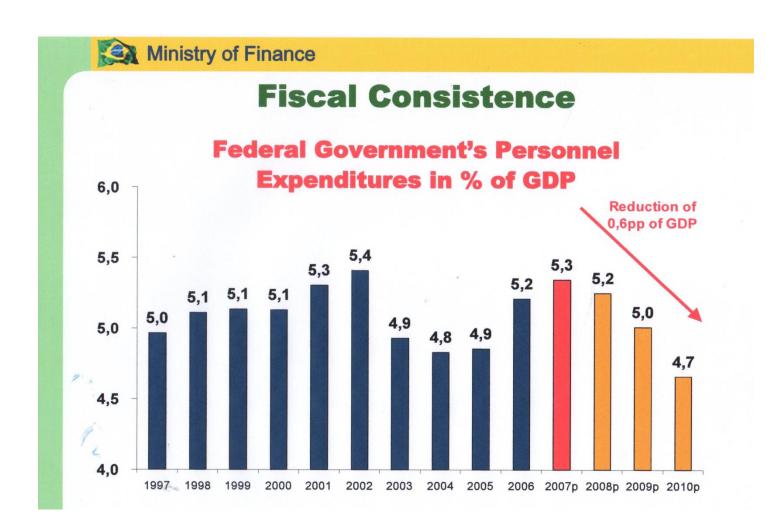
The increase in investment aims to:

- Eliminate the main bottlenecks that may constrain the growth of the economy;
- Reduce costs and increase productivity;
- Induce an increase in private investment; and
- Reduce the regional inequalities within Brazil.

Ministry of Finance

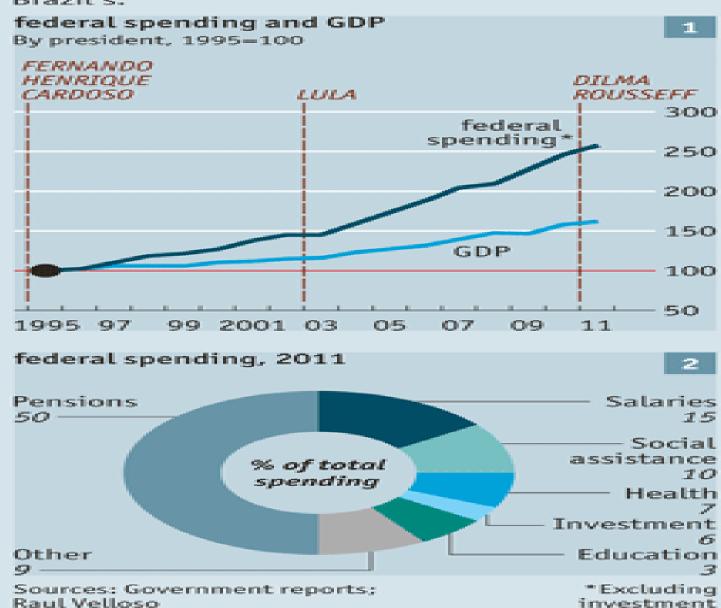
Tax Cuts

- Tax cuts to stimulate private investment, specially in civil construction and infrastructure projects.
- Tax cuts to stimulate the growth and formalization of micro and small enterprises.
- Tax incentives to the development of the production of Digital TVs and semiconductors in Brazil.
- ✓ Tax cut of the personal income tax.

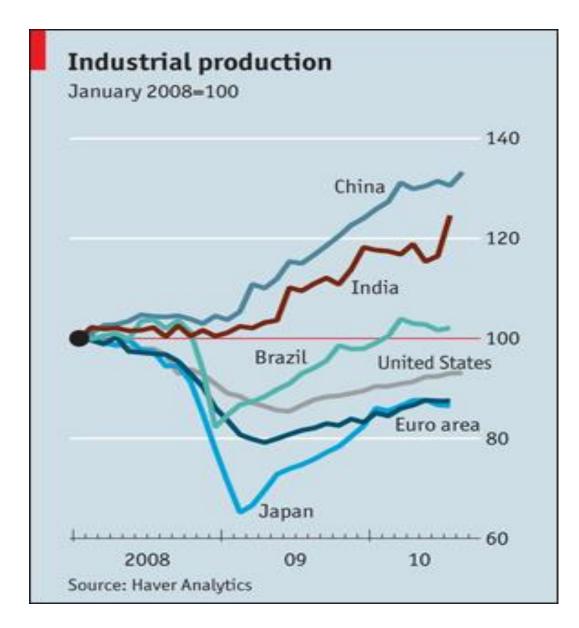


Pensioners' party

Brazil's:



 Export promotion and diversification have been a constant concern of emerging economies' policy-makers for the past four decades. Traditional economic wisdom accepted the approach that concentration of a country's exports on a few primary commodities contributes largely to the instability of that country's export earnings



The New Giant of South America

• The Germany of the "Cono Sur" ?

The size of the domestic market

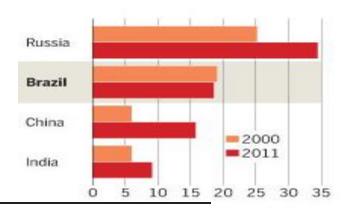
Interdedepence and integration process in South American economies

Some painful comparisons

Real average wages in manufacturing Rolling 12-month average (rebased) 130 Brazil 120 Brazil 110 Mexico 100 Mexico 90 10 2001 04 06 08

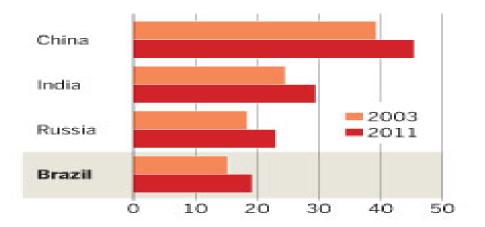
Labour productivity

GDP per employed person (US=100)

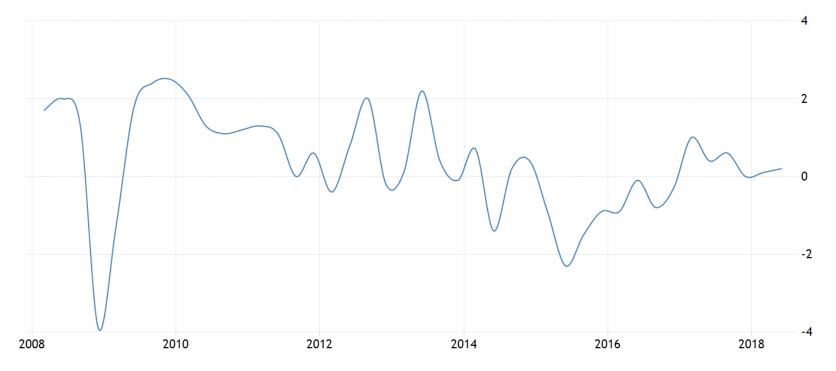


Investments

Gross fixed capital formation (% of GDP)



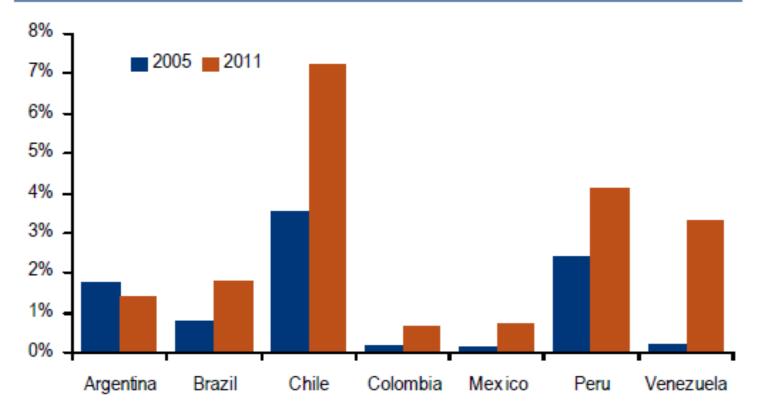
And the most recent trend



SOURCE: TRADINGECONOMICS.COM | INSTITUTO BRASILEIRO DE GEOGRAFIA E ESTATÍSTICA (IBGE)

The big partner...

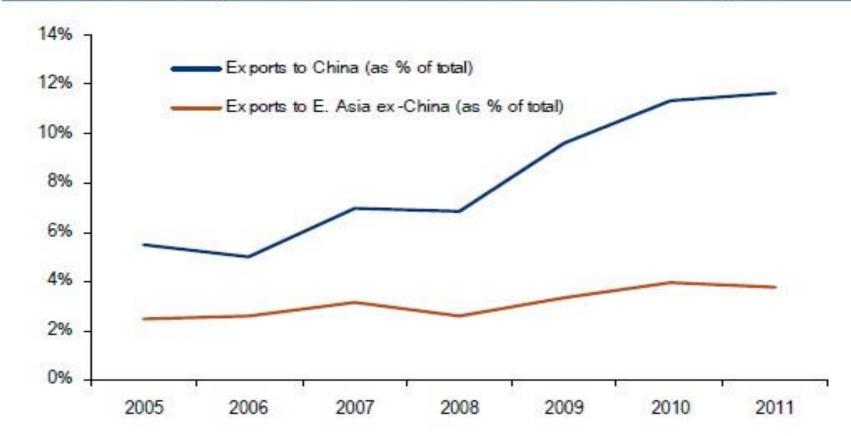
Chart 10: Exports to China as % of GDP



Source: BofA Merrill Lynch Global Research

And the risks of a new dependence

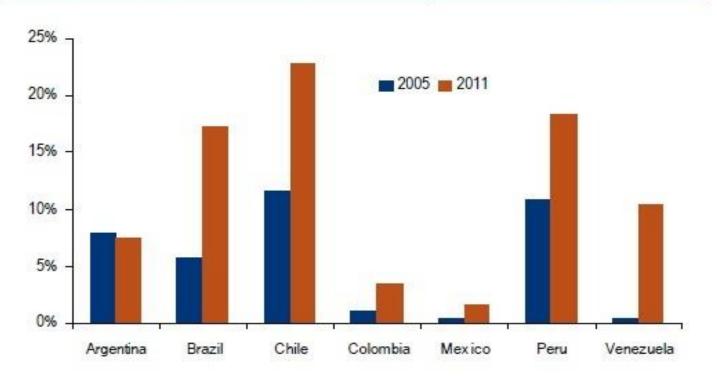
Chart 1: LatAm exposure to China increased fast in last six years



Source: BofA Merrill Lynch Global Research

for all the Continent

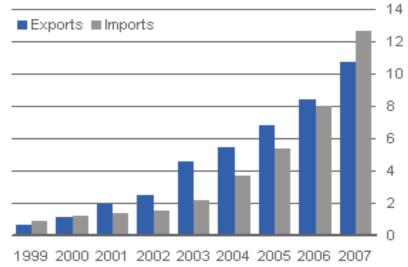
Chart 2: Chile, Peru and Brazil, the most exposed to China (1)



Source: BofA Merrill Lynch Global Research; (1) Exports to China as % of total exports

Brazil starts registering trade deficits with China

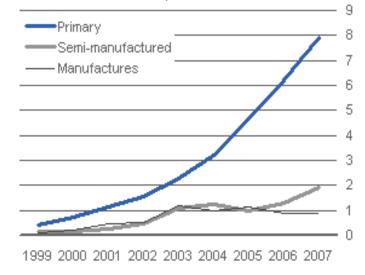
Bilateral trade with China, USD bn



Source: Ministerio do Desenvolvimento

Not exactly a manufacturing export based trade pattern

Bilateral trade with China, USD bn



Source: Ministerio do Desenvolvimento

"God is Brazilian", but he's gone on holiday

"GOD is Brazilian," goes a saying that became the title of a popular film. Brazil's beauty, natural wealth and music often make it seem uniquely blessed. But these days Brazilians must wonder whether, like the deity in the film, God has gone on holiday. The economy is a disaster, the public finances are under strain and politics are thoroughly rotten. Street crime is rising, too. Seven Brazilian cities feature in the world's 20 most violent"

The Economist, 22.9.2018

"God is Brazilian", but he's gone on holiday

The worst recession in its history

GDP per person shrank by 10% in 2014-16 and has yet to recover.

The unemployment rate is 12%

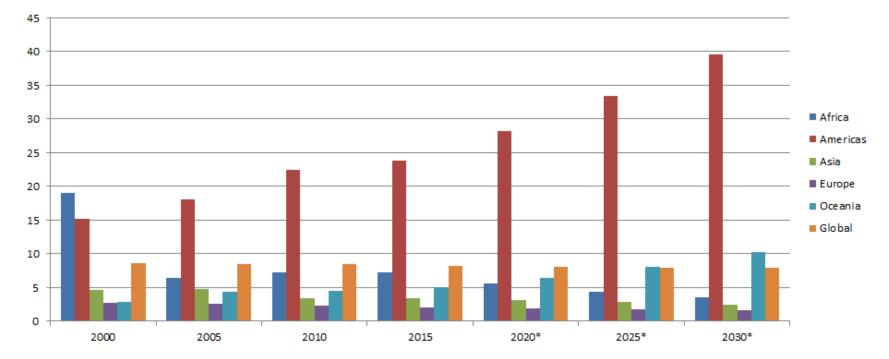
"He has a long history of being grossly offensive. He said he would not rape a congresswoman because she was "very ugly"; he said he would prefer a dead son to a gay one; and he suggested that people who live in settlements founded by escaped slaves are fat and lazy. Suddenly that willingness to break taboos is being taken as evidence that he is different from the political hacks in the capital city, Brasília."



The Economist, 22.9.2018

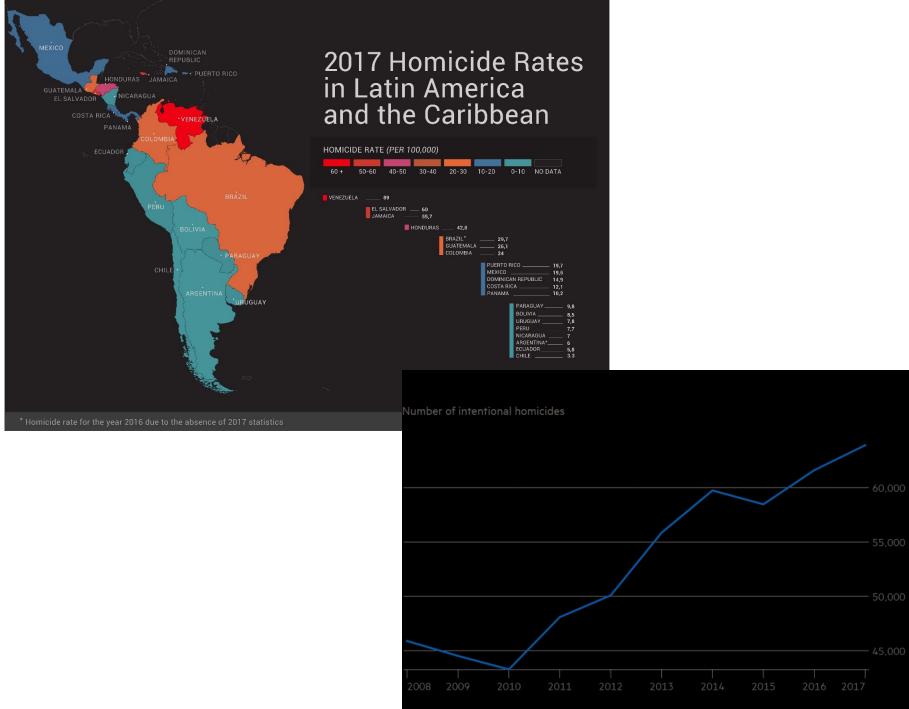
A dramatic record Rising homicide in the Americas

Homicide rates per 100,000, 2000-2030



WORLD ECONOMIC FORUM

Source: Igarapé Institute (2016); *Projection



Source: Prazilian forum of public securit